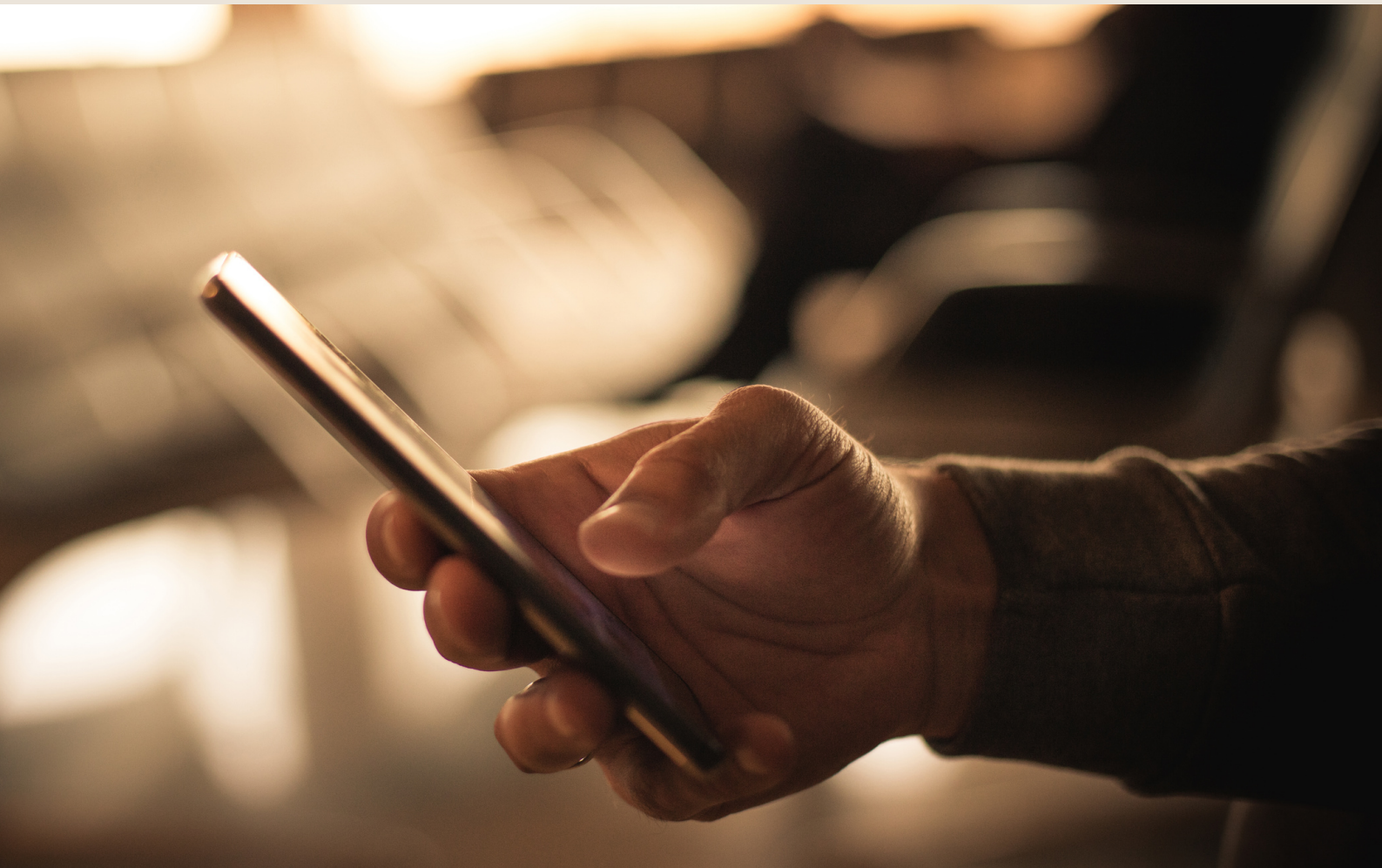




RESULTS & CO

Messenger Prospecting Cheatsheet

MESSENGER PROSPECTING CHEATSHEET



You now have the template to follow when you get someone who likes, comments or shares on your post or video. Don't be left behind. Here's your template to follow.

01



Be
Excited



01

01

Be Excited



Excitement is a “State of Being”. This means you create it, you can decide to be in this state at anytime. Do whatever you need to do to be in this state. Listen to music, do some exercise, shout out loud. Just do something to be in this state.

02



Be.
Consistent



02

02

Be Consistent



The key to business success and failure is consistency. You are either consistent at doing nothing or consistent at doing the dollar productive activities like “chatting with people”.

03



Use Voice



03

03

Use Voice



The most important word a person knows is their name. Start your conversation off with their name every time. Remember they don't really care about anything else except getting what they need.

04



Use Their
Name



04

04

Use Their Name



The most important word a person knows is their name. Start your conversation off with their name every time. Remember they don't really care about anything else except getting what they need.

05



Thank
Them



05

05

Thank Them



The most important word a person knows is their name. Start your conversation off with their name every time. Remember they don't really care about anything else except getting what they need.

06



What_was
It That_{you}
Liked



06

06

What Was It That You Liked



Ask them what they “liked” about what they saw.

07



Comment

07

07 | Comment



I will add you, tell me a little about your story and
why you are looking for a solution

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08

Add Them
To The
Group

08

08

Add Them To The Group



Don't miss this step. You must have a group that is specific to their need.

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09



Tag Them



09

09 | Tag Them



Find a piece of information within the group that your prospect will find interesting.

10



Follow Up



10

10 | Follow Up



Once you tag them on something, let them know you have and just say “I will get back to you shortly and answer your questions.”

11



Ask More
Question



11

11

Ask More Questions



When you follow up, keep asking questions about what is happening for them and what they liked about what they saw on the post you tagged them on.

12



Find
Out Their
Why



12

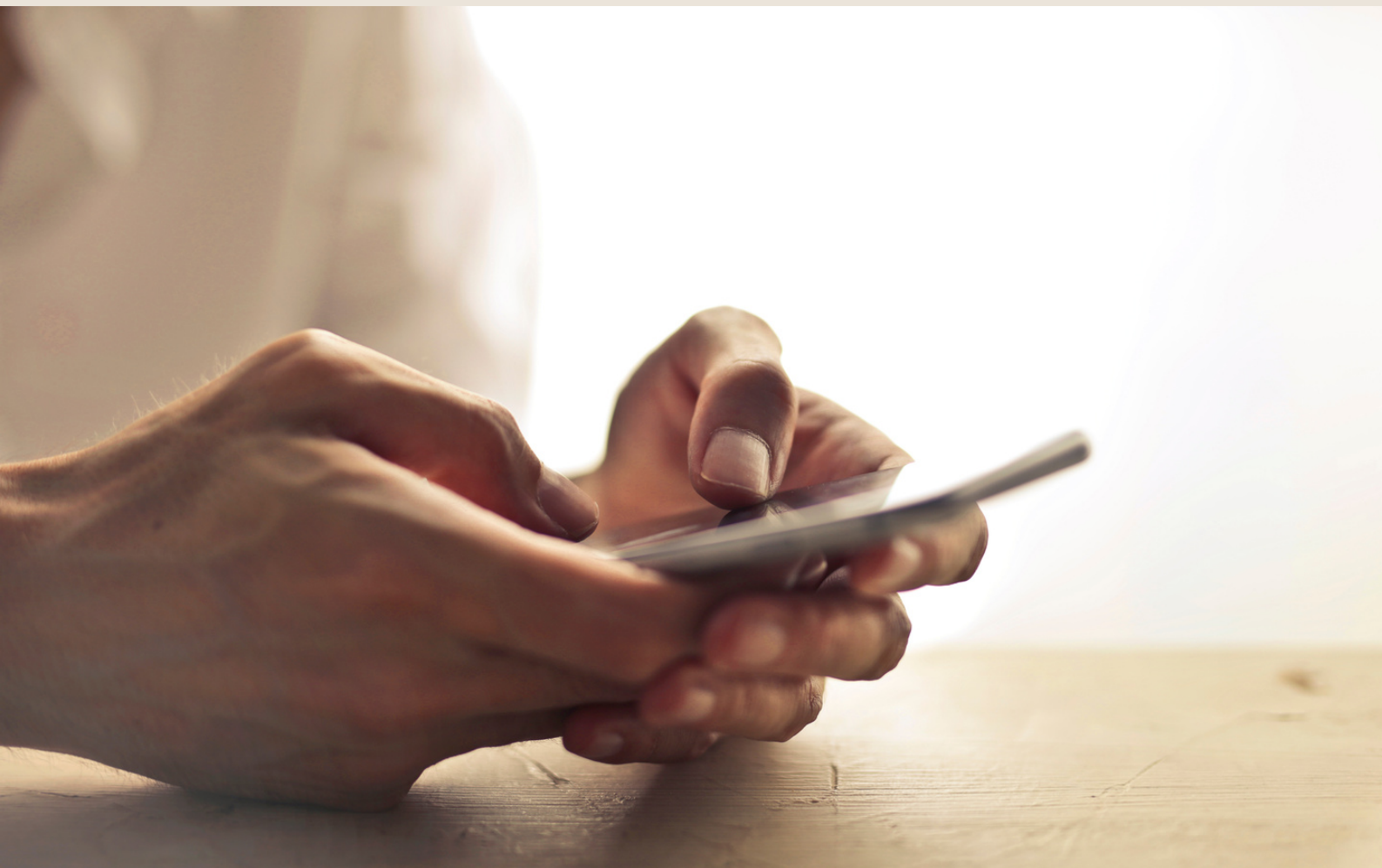
12

Find Out Their Why



This is the most important part of the process.
Ask why they are looking for a solution.

DON'T WAIT, START USING THIS TODAY



Tip: The more you do this, the better you will become.
You will find your groove and it will become easier.

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